



**A BETTER SOLUTION TO TRAIN MID TO LARGE COMPANIES.**



**HeavyBid Trainer**

Initially one or two senior estimators meet with HeavyBid Trainer for design session. Trainer has spent time reviewing current estimates and has partial draft to start session. This session is not HeavyBid training but devoted to design.

**EFFICIENCY OF HEAVYBID SETUP**  
 Setup—80% to 100% of Optimum  
 Customization—80% of Optimum  
 Documentation—90% of Optimum  
 Setup will continue to improve with collaboration

Can be remote as trainer and two estimators collaborate to finalize setup. 2nd Session is Trainer training same senior estimators in all aspects of HeavyBid to complete their training.

**Customer Estimators**



After training the two estimators prepare live estimates and compare to existing estimating methods.



From experience with live estimates, revise setup and prepare documentation. Collaborate with Trainer. Trainer prepares for trainings.

**Advantages of this method:**

1. Get a complete setup before all estimators receive training.
2. Does not waste time of estimators while HeavyBid is being setup. They can continue bidding work.
3. When estimators receive training HeavyBid, it can go immediately live as it has been tested.

**On-Site Trainings with assistance of two company senior estimators**

